

Waters

# Most Reliable Instrument

# alliance<sup>®</sup> HPLC System

Laboratory Focus\*



**Alliance HPLC  
System  
Voted Most  
Reliable  
Laboratory Focus  
Magazine**

## **Waters Alliance HPLC System Voted Most Reliable**

### **Readers of Laboratory Focus Magazine Rank Instruments and Manufacturers in Annual Survey**

Milford, MA, January 12, 2006 – Readers of Laboratory Focus magazine selected the Waters® Alliance HPLC System as the most reliable HPLC system in a readership survey conducted by the publishers of the magazine. Referred to by the magazine as a “resounding winner,” the Alliance® HPLC System outdistanced all competitors in the Most Reliable Product category.

Readers also ranked Waters #1 for technical support.

#### **A Global Success Story**

Introduced in 1996, the Alliance HPLC System has become a mainstay in research and development, and quality control laboratories worldwide with tens of thousands of installations across the globe, and is now arguably the most popular HPLC system in its class.

Said Alliance senior product manager Eric Fotheringham, “This accolade confirms that we are listening carefully to our customers and then acting upon their suggestions and inputs - we have continually enhanced our Alliance product, and the results speak for themselves. Alliance HPLC Systems will continue to be a significant part of the Waters Corporation portfolio, and accordingly we plan to continue to listen to our users and invest as needed in order to drive towards higher levels of customer satisfaction, wherever our customer may be.”

#### **About Laboratory Focus Magazine ([www.bioscienceworld.ca](http://www.bioscienceworld.ca))**

Laboratory Focus magazine is a leading source of news and information for Canada’s life science and laboratory professionals. The results of the 2nd annual readership survey were published in the November 2005 issue of the magazine.

#### **About Waters Corporation ([www.waters.com](http://www.waters.com))**

Waters Corporation holds worldwide leading positions in three complementary analytical technologies: liquid chromatography, mass spectrometry, and thermal analysis.

These market segments account for \$4.5 - \$5.0 billion of the overall \$20+ billion analytical instrumentation market.